Unilever in 1985 ANNUAL ACCOUNTS



UNILEVER N.V. ANNUAL ACCOUNTS 1985 AND FURTHER INFORMATION

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Introduction

This booklet contains the Unilever N.V. Annual Accounts for 1985, the Auditors' Report thereon, further statutory information and the company balance sheet of Unilever PLC. The Unilever N.V. Annual Accounts comprise the company accounts on the historical cost basis of Unilever N.V., and the consolidated accounts on the historical cost basis, together with supplementary current cost accounts, of the N.V. Group, the PLC Group and the combined N.V. and PLC Groups. Currency figures in the Unilever N.V. Annual Accounts are expressed in guilders, except where stated otherwise.

This booklet is an English translation of the original Dutch publication. There is also an English version issued by PLC with currency figures expressed in pounds sterling and containing the Unilever PLC Annual Accounts for 1985 together with the Auditors' Report thereon; it is identical with this booklet except for the difference in currency and for certain details which are required only in the United Kingdom or in the Netherlands and which are therefore not included in the N.V. or PLC versions respectively.

The Unilever N.V. Directors' Report for 1985, with figures expressed in guilders, is contained in a separate booklet entitled 'Unilever in 1985, Annual Report and Salient Figures' which is available in Dutch, and in English and German translations. In addition there is an English version with figures translated into US dollars, as well as an English version issued by Unilever PLC with figures in pounds sterling.

The documents 'Unilever in 1985, Annual Report and Salient Figures' and 'Unilever in 1985, Annual Accounts' in the Dutch language, with figures expressed in guilders, together comprise the full Annual Report and Accounts and further statutory information, as drawn up by the Board of Directors of Unilever N.V. in accordance with Dutch legislation.

Copies of both documents and of all other versions thereof can be obtained without charge on application to: Unilever N.V., External Affairs Department, PO Box 760, 3000 DK Rotterdam, or Unilever PLC, External Affairs Department, PO Box 68, Unilever House, London EC4P 4BQ.

REPORT OF THE AUDITORS

Report of the auditors to the members of Unilever N.V. We have examined the accounts expressed in guilders of Unilever N.V., which include the accounts of the N.V. Group, the PLC Group, and the combined N.V. and PLC Groups.

In our opinion the accounts set out on pages 3 to 23 and 30 to 36, which have been prepared under the historical cost convention, give a true and fair view of the state of affairs of Unilever N.V., the N.V. Group, the PLC Group, and the combined N.V. and PLC Groups at 31st December, 1985 and of their profit and source and use of funds for the year then

In our opinion the supplementary current cost accounts on pages 24 to 29, which have been prepared on a different basis for providing for deferred taxation from that adopted in the historical cost accounts, have been properly prepared in accordance with the policies and methods set out in the notes. In our opinion the summary of the effect on the current cost accounts of adopting a full provision for deferred taxation on page 29 has been properly prepared.

Price Waterhouse Nederland The Hague

Coopers & Lybrand London

Coopers & Lybrand Nederland Price Waterhouse Rotterdam

London

As auditors of Unilever N.V., in respect of the accounts of Unilever N.V., the N.V. Group and the combined N.V. and **PLC Groups**

As auditors of Unilever PLC, in respect of the accounts of Unilever PLC, the PLC Group and the combined PLC and N.V. Groups

1st April, 1986

A separate audit report has been issued to the members of Unilever PLC on the accounts of Unilever PLC and the PLC Group, in accordance with legal requirements in the United Kingdom, and on the accounts of the N.V. Group and the accounts of the combined PLC and N.V. Groups. Those accounts are expressed in pounds sterling.

ACCOUNTS - GENERAL INTRODUCTION

Unilever

The two parent companies, Unilever N.V. and Unilever PLC, operate as nearly as practicable as a single company, have identical Boards of Directors and are linked by agreements, including an Equalisation Agreement which is designed so that the position of the shareholders of both companies is as nearly as possible the same as if they held shares in a single company. The combined affairs of N.V. and PLC are, therefore, more important to shareholders than those of the two separate companies.

Consequently, combined accounts are prepared for Unilever N.V. and Unilever PLC which comprise an aggregation of the consolidated accounts of Unilever N.V. and its group companies and the consolidated accounts of Unilever PLC and its group companies.

The Equalisation Agreement, amongst other things, provides for both companies to adopt the same principles of accountancy and requires as a general rule the dividends and other rights and benefits (including rights on liquidation) attaching to each Fl. 12 nominal of ordinary capital of N.V. to be equal in value at the relevant sterling/guilder rate of exchange to those attaching to each £1 nominal of ordinary share capital of PLC as if each such unit formed part of the ordinary capital of one and the same company.

Companies legislation

The accounts set out on pages 3 to 23 and 30 to 39 have been prepared under the historical cost convention and comply with Civil Code, Book 2 in the Netherlands and the United Kingdom Companies Act 1985.

As additional information current cost accounts are set out on pages 24 to 29.

Accounting standards

The accounts comply with Accounting Standards (SSAPs) in the United Kingdom, except for the treatment of deferred taxation as explained below, and with current Dutch accounting principles.

United Kingdom Accounting Standard SSAP 15 requires that no provision should be made for deferred taxation when it is probable, based on reasonable assumptions, that a liability will not crystallise. In this respect SSAP 15 is not in agreement with Dutch law as currently applied and, because of the latter and the Equalisation Agreement, full provision continues to be made for deferred taxation liabilities. The effects of this departure from SSAP 15 are shown in the notes to the accounts.

OECD Guidelines

In preparing our Report and Accounts we adhere to the disclosure recommendations of the OECD Guidelines for Multinational Enterprises.

ACCOUNTS - ACCOUNTING POLICIES

Group companies

Companies included in the consolidation of N.V. (N.V. group companies) are the companies in which, directly or indirectly, N.V. holds more than half of the total issued capital and companies in which, directly or indirectly, N.V. holds half or less of the total issued capital where their consolidation is in accordance with the true and fair view required to be given by the accounts.

Companies included in the consolidation of PLC (PLC group companies) are those in which, directly or indirectly, PLC holds more than half of the equity capital and those in which, directly or indirectly, PLC is a shareholder and controls the composition of a majority of the board of directors.

The figures of all group companies are included in the consolidated accounts as at 31st December, except those of some group companies in Africa, which prepare their accounts to 30th September and are included on that basis.

Brooke Bond Group plc and its group companies were acquired by PLC on 10th October, 1984, the effective date of acquisition being taken as 30th September, 1984. The turnover and results of the Brooke Bond Group for the fourth quarter of 1984, together with the fourth quarter 1984 finance costs of the acquisition, were not taken up in the 1984 PLC consolidated accounts and are now included in the 1985 PLC consolidated profit and loss account.

A list of principal group companies is given on pages 30 to 33.

Related companies

Related companies (associated companies and trade investments) are those, other than group companies, in which N.V. or PLC directly or indirectly has a shareholding, on a long-term basis, for the purpose of securing a contribution to the Group's activities.

Associated companies are related companies in respect of which N.V. or PLC is in a position to exercise significant influence. The results of associated companies included in the consolidated accounts are for periods ending not earlier than 30th June.

Trade investments are related companies other than associated companies.

A list of principal related companies is given on page 33.

Foreign currencies

Exchange differences arising in the accounts of individual companies from transactions denominated in foreign currencies are dealt with in the individual companies' profit and loss accounts. Those arising on trading transactions are taken to operating profit; those arising on cash, current investments and borrowings are considered similar in nature to the interest on the corresponding asset or liability and are therefore included with interest receivable or interest payable as appropriate. The amounts involved are shown in notes (5) and (6) on page 10.

In preparing the consolidated accounts of N.V. in guilders and of PLC in sterling, profit and loss accounts for the year and assets and liabilities at the year-end are translated at year-end rates of exchange. The effect of exchange rate changes during the year on the assets and liabilities at the beginning of the year is recorded as a movement in profit retained.

In arriving at the combined figures in guilders or sterling, the figures for N.V. in guilders or PLC in sterling are translated at the year-end sterling/guilder exchange rate, except for the ordinary capital of N.V. or PLC, which is translated at the Equalisation Agreement rate of $\mathfrak{L}1=\text{Fl.}12.$ The effect of restating the assets and liabilities of N.V. or PLC at the beginning of the year at the year-end sterling/guilder exchange rate is described as sterling/guilder realignment and is shown as a movement in profit retained.

Fixed assets

No value is attributed to intangible assets. Purchased goodwill, being the difference between the price paid for new interests and the fair value of the Group's share of their net assets at the date of acquisition, is written off in the year as a movement in profit retained.

Tangible assets are stated at cost (net of capital-based grants) less depreciation. Depreciation is provided by the straight-line method at percentages of cost based on the expected average useful lives of the assets. Estimated useful lives by major class of depreciable assets are as follows, the range of lives within each class reflecting the diversity of the assets:

Freehold buildings (no depreciation on freehold land)

Leasehold land and buildings (or life of lease if less than 33 years)

Plant and equipment

Motor vehicles

Ships

33-40 years
33-40 years
5-20 years
3-6 years
10-20 years

Fixed investments comprise interests in and loans to related companies and other investments held on a continuing basis.

Interests in associated companies are stated in the consolidated balance sheets at the Group's share of their net assets; the Group's share of associated companies' profits and losses is included in the consolidated profit and loss accounts; and its share of their retained profits and reserves accrued since acquisition, or since the initial investment where a company has changed from being a group company to an associated company, is included in consolidated profit retained.

Trade investments are stated at cost less amounts written off and dividends from these shareholdings are accounted for when received.

Other fixed investments, which are stated at cost less amounts written off, consist of long-term shareholdings in companies that are not group companies or related companies and long-term loans other than to group companies or related companies.

Current assets

Stocks are stated at the lower of cost and estimated net realisable value, after provisions for obsolescence. Cost is mainly average cost. It comprises direct costs and, where appropriate, a proportion of production overheads.

Debtors are stated after deducting adequate provision for doubtful debts.

Current investments are liquid funds temporarily invested and are shown at their realisable value, the difference between this and cost being taken to other interest receivable and similar income in the profit and loss accounts.

ACCOUNTS - ACCOUNTING POLICIES

Provisions for liabilities and charges

Liabilities in respect of retirement and death benefits to past and present employees are provided for by payments to pension and provident funds and by making provisions for unfunded pensions. The amounts of the payments/charges are determined on an actuarial basis so that over the long term the funds and provisions will be adequate to meet the liabilities. The provisions for unfunded pensions and similar obligations represent the estimated present value of the future liability for retirement and death benefits, other than benefits provided through pension and provident funds, after taking account of future charges.

Deferred taxation, calculated at current rates of tax unless future rates have been enacted, includes:

- (a) tax liabilities arising from the accelerated depreciation of tangible assets for tax purposes;
- (b) tax liabilities relating to stock reliefs;
- (c) estimated future tax relief on the provisions for unfunded pensions;
- (d) tax on short-term and other timing differences;
- (e) provision for taxation on the revaluation of the net assets of new interests acquired.

Provision is not regarded as necessary, and is not made, for taxation which would become payable if retained profits of group companies and associated companies were distributed to the parent companies, as it is not the intention to distribute more than the dividends the tax on which is included in the accounts.

The deferred taxation provisions which would be released if SSAP 15 were applied are given for information in notes (7) and (18) on pages 10 and 18.

Research and development

Expenditure on research and development is charged against the profit of the year in which it is incurred.

Turnover

Turnover comprises sales of goods and services after deduction of discounts and sales taxes. It includes sales to related companies but does not include sales by related companies or sales between group companies.

Inter-group pricing for goods and services

International trade in own manufactured goods between group companies is relatively unimportant, amounting to under 7% of turnover. The preferred method for determining the transfer prices is to take the market price; where there is no market price, the two managements concerned engage in arm's length negotiations. Normally this will lead to a price fixed at ex-works cost plus an appropriate percentage for a profit mark-up. Where required the method employed is discussed and agreed with the government authorities of the countries concerned.

General services provided by central advisory departments and research laboratories are charged to group companies on the basis of fees under agreements approved where necessary by the government authorities of the countries concerned.

Where a central purchasing department buys goods for a group company for use in its production, then that company is either treated as the buyer in the contract or is given the benefit of the central purchasing department's contract price.

However, where a specialist buying service is provided directly by one unit for another, an appropriate commission is generally either included in the price or shown on the face of the relevant documents. In most of these cases the method applied is based on agreements with the taxation and other government authorities of the countries concerned.

Leases

Lease rental payments, which are principally in respect of operating leases, are charged to the profit and loss accounts on a straight-line basis over the lease term, or between rent reviews where these exist, except in cases where another systematic and rational basis is more appropriate.

CONSOLIDATED PROFIT AND LOSS ACCOUNTS

for the year ended 31st December

Fl. million

Con	nbined		1	I.V.	P	LC
1984	1985		1984	1985	1984	1985
66 791 (45 550)	66 771 (45 783)	Turnover (1) Cost of sales (2)	42 592 (28 220)	40 790 (27 059)	24 199 (17 330)	25 981 (18 724
21 241	20 988	Gross profit	14 372	13 731	6 869	7 257
(10496)	(10 770)	Distribution and selling costs (2)	(7 778)	(7 665)	(2 718)	(3 105
(7 022) 118	(6 568) 147	Administrative expenses (2) Other operating income	(4 221) 56	(3 998) 54	(2 801) 62	(2 570 93
3 841	3 797	Operating profit (3)	2 429	2 122	1 412	1 675
292	302	Income from fixed investments (4)	46	36	246	266
459	494	Other interest receivable and similar income (5)	286	348	173	146
(769)	(779)	Interest payable and similar charges (6)	(554)	(540)	(215)	(239
(18)	17	Financial items	(222)	(156)	204	173
3 823	3 814	Profit on ordinary activities before taxation	2 207	1 966	1 616	1 848
(1 605)	(1 591)	Taxation on profit on ordinary activities (7)	(906)	(862)	(699)	(729
2 218	2 223	Profit on ordinary activities after taxation	1 301	1 104	917	1 119
(140)	(159)	Outside interests in group companies	(83)	(80)	(57)	(79
		Profit on ordinary activities attributable to			000	1010
2 078	2 064	shareholders	1 218 (75)	1 024	860 (33)	1 040
(108)		Extraordinary items (8)	(75)		(33)	
4.070	0.004	Profit after extraordinary items attributable to	1 143	1 024	827	1 040
1 970	2 064	shareholders Preference dividends	(15)	(15)	(1)	(1
(16) (684)	(16) (718)	Dividends on ordinary capital	(452)	(474)	(232)	(244
1 270	1 330	Profit of the year retained	676	535	594	795
		Movements in profit retained				
1 270	1 330	Profit of the year retained	676	535	594	795
(973)	(152)	Goodwill	(154)	(132)	(819)	(20
315	(1 526)	Effect of exchange rate changes	289	(743)	26	(783
(514)	(209)	Sterling/guilder realignment		977	(514)	(209
98	(557) 12 908	Net movements during year Profit retained – 1st January	811 5 469	(340) 6 280	(713) 7 341	(217 6 628
12 810			6 280	5 940	6 628	6 411
12 908	12 351	Profit retained – 31st December (20)	0 200	5 940	0 020	0 411
1984	1985	Combined earnings per share (for details of calculation see page 23)				
FI. 37.01 134.33p	Fl. 36.79 137.96p	Guilders per Fl. 20 of ordinary capital Pence per 25p of ordinary capital				
FI. 38.84	FI. 39.05	On a SSAP15 basis the figures would be: Guilders per Fl. 20 of ordinary capital Pence per 25p of ordinary capital				

References between brackets relate to notes on pages 9 to 11 and 21.

CONSOLIDATED BALANCE SHEETS

as at 31st December

Fl. million

	nbined		1	.V.	P	LC
1984	1985		1984	1985	1984	198
		Fixed assets				D 9800
12 915	12 162	Tangible assets (9)	7 279	7 305	5 636	4 85
1 626	1 246	Fixed investments (10)	566	498	1 060	74
14 541	13 408		7 845	7 803	6 696	5 60
		Current assets	0.107	E 070	F 204	4.00
1 501	9 744 8 259	Stocks (11) Debtors (12)	6 197 5 423	5 679 5 229	5 304 3 936	4 06 3 03
9 359 1 856	3 492	Current investments (13)	1 365	1 840	491	1 65
2 752	2 398	Cash at bank and in hand (14)	1 517	1 664	1 235	73
		Occupation and to be substituted to any analysis and a security	14.500	14.410	10.000	9 48
5 468	23 893	Less:	14 502	14 412	10 966	9 48
		Creditors due within one year				
4 285	3 919	Borrowings (15)	1 884	3 063	2 401	85
10 155	9 404	Trade and other creditors (16)	6 037	6 139	4 118	3 26
1 048	1 020	Taxation on profits	515	575	533	44
480	502	Dividends	306	330	174	17
9 500	9 048	Net current assets	5 760	4 305	3 740	4 74
24 041	22 456	Total assets less current liabilities	13 605	12 108	10 436	10 34
		Creditors due after more than one year				
3 274	2 587	Creditors due after more than one year Borrowings (15)	2 330	2 125	944	
3 274 189	2 587 228		134	161	55	6
		Borrowings (15)			T. (1)	6
189	228	Borrowings (15) Trade and other creditors (16)	134	161	55	6
189	228	Borrowings (15) Trade and other creditors (16) Taxation on profits	134	161	55	6 10
189 247	228 191	Borrowings (15) Trade and other creditors (16) Taxation on profits Provisions for liabilities and charges	134 70	161 82	55 177	64 64
189 247 2 930	228 191 2 978	Borrowings (15) Trade and other creditors (16) Taxation on profits Provisions for liabilities and charges Pensions and similar obligations (17)	134 70 2 175	161 82 2 331	55 177 755	64 1 00
189 247 2 930	228 191 2 978	Borrowings (15) Trade and other creditors (16) Taxation on profits Provisions for liabilities and charges Pensions and similar obligations (17) Deferred taxation and other provisions (18)	134 70 2 175 1 248	161 82 2 331 1 258	55 177 755 1 303	466 60 100 644 1 000 1 088 32
189 247 2 930 2 551	228 191 2 978 2 258	Borrowings (15) Trade and other creditors (16) Taxation on profits Provisions for liabilities and charges Pensions and similar obligations (17) Deferred taxation and other provisions (18) Inter-group N.V./PLC	134 70 2 175 1 248 55	161 82 2 331 1 258 (1 085)	55 177 755 1 303 (55)	64 1 00 1 08
189 247 2 930 2 551	228 191 2 978 2 258	Borrowings (15) Trade and other creditors (16) Taxation on profits Provisions for liabilities and charges Pensions and similar obligations (17) Deferred taxation and other provisions (18) Inter-group N.V./PLC Outside interests in group companies Capital and reserves Called up share capital (19)	134 70 2 175 1 248 55	161 82 2 331 1 258 (1 085)	55 177 755 1 303 (55)	64 1 00 1 08
189 247 2 930 2 551 - 738	228 191 2 978 2 258 - 684	Borrowings (15) Trade and other creditors (16) Taxation on profits Provisions for liabilities and charges Pensions and similar obligations (17) Deferred taxation and other provisions (18) Inter-group N.V./PLC Outside interests in group companies Capital and reserves	134 70 2 175 1 248 55 356	2 331 1 258 (1 085) 356	755 1 303 (55) 382 495 37	64 100 1 08 32 49
189 247 2 930 2 551 - 738 1 400 89	228 191 2 978 2 258 - 684	Borrowings (15) Trade and other creditors (16) Taxation on profits Provisions for liabilities and charges Pensions and similar obligations (17) Deferred taxation and other provisions (18) Inter-group N.V./PLC Outside interests in group companies Capital and reserves Called up share capital (19)	134 70 2 175 1 248 55 356	2 331 1 258 (1 085) 356	755 1 303 (55) 382	64 1 00 1 08 32 49
189 247 2 930 2 551 - 738	228 191 2 978 2 258 	Borrowings (15) Trade and other creditors (16) Taxation on profits Provisions for liabilities and charges Pensions and similar obligations (17) Deferred taxation and other provisions (18) Inter-group N.V./PLC Outside interests in group companies Capital and reserves Called up share capital (19) Share premium account	134 70 2 175 1 248 55 356	2 331 1 258 (1 085) 356	755 1 303 (55) 382 495 37	64 1 00 1 08 32

1st April, 1986

CONSOLIDATED SOURCE AND USE OF FUNDS

for the year ended 31st December

Fl. million

Com	bined		N	.V.	PL	.C
1984	1985		1984	1985	1984	1985
		Funds generated from operations				
3 823	3 814	Profit on ordinary activities before taxation Elimination of items not involving a flow of funds:	2 207	1 966	1 616	1 848
1 395	1 385	Depreciation	871	837	524	548
641	671	Unfunded pension provisions	466	496	175	175
7000		Share of associated companies' profit before taxation,				
(186)	(130)	less dividends received	(11)	(7)	(175)	(123
(85)	(138)	Others	(17)	15	(68)	(153
5 588	5 602		3 5 1 6	3 307	2 072	2 29
		Funds from other sources				
	/>	Increase/decrease in borrowings due after more than	77.02	(00)	(0.0)	
107	(473)	one year	143	(60)	(36)	(413
5 695	5 129	Total sources	3 659	3 247	2 036	1 882
(1 198)	(1 406)	Taxation payments during the year	(708)	(759)	(490)	(647
(2 101)	(2 363)	Capital expenditure less disposals	(1 353)	(1500)	(748)	(863
(2340)	402	Purchase/sale of group companies (21)	(434)	(264)	(1 906)	666
(7)	57	Purchase/sale of fixed investments Increase/decrease in:	(1)	4	(6)	53
(1 403)	(27)	Stocks	(869)	(118)	(534)	9
(350)	(476)	Debtors	(567)	(435)	217	(4
1 094	891	Trade and other creditors	731	749	363	142
(641)	(690)	Dividends paid during the year	(440)	(464)	(201)	(226
_	_	Inter-group N.V./PLC	(10)	(1 139)	10	1 139
(361)	(518)	Other uses	(225)	(312)	(136)	(206
(7 307)	(4 130)	Total uses	(3 876)	(4 238)	(3 431)	108
(1 612)	999	Net increase/decrease in net liquid funds	(217)	(991)	(1 395)	1 990
				17/2000		
2 112	323	Net liquid funds 1st January	1 259	998	853	(67)
(117)	628	Effect of exchange rate changes	(44)	434	(73)	19
(60)	21	Sterling/guilder realignment	-	-	(60)	2
1 935	972	Revised opening funds	1 215	1 432	720	(460
(1 612)	999	Net increase/decrease in net liquid funds	(217)	(991)	(1 395)	1 99
323	1 971	Net liquid funds 31st December	998	441	(675)	1 53
		of which:				
1 856	3 492	Current investments	1 365	1 840	491	1 65
2 752	2 398	Cash at bank and in hand	1 517	1 664	1 235	73
(4285)	(3919)	Borrowings due within one year	(1 884)	$(3\ 063)$	(2401)	(85

The figures in the above statement are derived from movements between opening and closing balance sheet totals. Adjustments are, however, made to these movements to remove the effect of exchange rate changes (page 6), sterling/guilder realignment (page 6) and the purchase/sale of group companies (note (21) on page 21).

Reference between brackets relates to note on page 21.

FI. million

Con	nbined		1	٧.٧.	F	PLC
1984	1985		1984	1985	1984	198
		(1) Turnover				
		Analysis by geographical areas:				
40 544	42 381	Europe	27 076	27 055	13 468	15 326
12 838	11 553	North America	11 294	9 662	1 544	1 891
13 409	12 837	Rest of the World	4 222	4 073	9 187	8 764
66 791	66 771		42 592	40 790	24 199	25 981
		Analysis by operations:				
33 507	33 930	Food products	23 600	22 901	9 907	11 029
17 371	16 242	Detergents and personal products	11 697	11 143	5 674	5 099
4 998	4 785	Speciality chemicals	4 046	3 864	952	921
10 915	11 814	Other operations	3 249	2 882	7 666	8 932
66 791	66 771		42 592	40 790	24 199	25 981
		(2) Costs				
(45 550)	(45 783)	Cost of sales	(28 220)	(27 059)	(17 330)	(18 724
(10 496)	(10770)	Distribution and selling costs	(7 778)	(7 665)	(2718)	(3 105
(7 022)	(6 568)	Administrative expenses	(4 221)	(3 998)	(2 801)	(2 570
(63 068)	(63 121)		(40 219)	(38 722)	(22 849)	(24 399
		These comprise:				
(9373)	(9 180)	Remuneration of employees	(6 001)	(5.852)	(3 372)	(3 328
(13)	(12)	Emoluments of Directors	(7)	(6)	(6)	(6
(1 027)	(950)	Unilever pension schemes	(660)	(606)	(367)	(344
(458)	(445)	State pension costs	(346)	(351)	(112)	(94
(824)	(825)	Other social security costs	(693)	(674)	(131)	(151
(6)	(6)	Superannuation of former Directors	(3)	(3)	(3)	(3
(11 701)	(11 418)	Total staff costs	(7 710)	(7 492)	(3 991)	(3 926
37 182)	(37 312)	Raw materials and packaging	(22 870)	(21 765)	(14 312)	(15 547
(1 395)	(1 385)	Depreciation	(871)	(837)	(524)	(548
(112)	(123)	Lease rentals: Plant and machinery	(72)	(73)	(40)	(50
(276)	(299)	Other tangible assets	(204)	(208)	(72)	(91
(25)	(28)	Auditors' remuneration	(14)	(14)	(11)	(14
(249)	(137)	Expensional items (a.g. repressions)	(129)	(144)	(120)	(14
(12 128)	(12 419)	Exceptional items (e.g. reorganisations) Other costs	(8 349)	(8 189)	(3 779)	(4 230
(63 068)	(63 121)		(40 219)	(38 722)	(22 849)	(24 399
		(3) Operating profit				
	0.000	Analysis by geographical areas:	7,272	4.004		
1 707	2 083	Europe	1 205	1 381	502	702
784	432	North America	765	395	19	37
1 350	1 282	Rest of the World	459	346	891	936
3 841	3 797		2 429	2 122	1 412	1 675
		Analysis by operations:				
2 001	1 958	Food products	1 340	1 331	661	627
1 030	699	Detergents and personal products	539	229	491	470
533	508	Speciality chemicals	440	385	93	123
277	632	Other operations	110	177	167	455
3 841	3 797		2 429	2 122	1 412	1 675

Com	bined		N.V	1.	PL	С
1984	1985		1984	1985	1984	1985
257	230	(4) Income from fixed investments Share of associated companies' profit before taxation Income from trade investments:	23	21	234	209
5 11	47 13	Listed shares Unlisted shares	- 5	3 2	5 6	44 11
14 5	9	Income from other investments: Unlisted Interest on loans	14 4	7 3	- 1	2
292	302	Income from trade investments – listed shares includes a	46	36	246	266
		FI. 40 million profit on the sale of a trade investment.				
467 (8)	473 21	(5) Other interest receivable and similar income Interest receivable Exchange differences	297 (11)	326 22	170 3	147 (1
459	494		286	348	173	146
(629) (108) (32)	(629) (127) (23)	(6) Interest payable and similar charges Interest on borrowings Other interest payable Exchange differences	(453) (97) (4)	(388) (113) (39)	(176) (11) (28)	(241 (14 16
(769)	(779)		(554)	(540)	(215)	(239
(420)	(386)	Interest on borrowings, the final repayment of which will be made within five years, amounted to	(314)	(277)	(106)	(109
		(7) Taxation on profit on ordinary activities				
(1 589) (121)	(1 469) (110)	Current year: Parent and group companies Associated companies	(953) (11)	(852) (10)	(636) (110)	(617 (100
(1 710)	(1 579)		(964)	(862)	(746)	(717
105	12 (24)	Adjustments previous years: Parent and group companies Associated companies	58 -	=	47 -	12 (24
105	(12)		58		47	(12
(1 605)	(1 591)		(906)	(862)	(699)	(729
(186) (118) 68	(104) 75 48	Full provision has been charged for deferred taxation, as explained on page 3, in respect of: Accelerated depreciation Stock reliefs Unfunded pension and other provisions	(103) (129) 12	(115) 75 77	(83) 11 56	11
(236)	19	Simulated periodon and earlier previous	(220)	37	(16)	(18
99 17	146 (12)	On a SSAP 15 basis this charge would be adjusted by: Accelerated depreciation Other	87 30	142 (49)	12 (13)	37
116	134		117	93	(1)	4
2 334	2 357	Profit on ordinary activities after taxation on a SSAP 15 basis would amount to	1 4 1 8	1 197	916	1 160

Com	bined		N	.V.	Pl	_C
1984	1985		1984	1985	1984	1985
		Taxation on profit on ordinary activities (continued) The charge for PLC Parent and group companies comprises:				
		United Kingdom Corporation Tax at 411/4% (1984: 461/4%)			(428)	(459
		less: double tax relief			224	260
		plus: non United Kingdom taxes			(432)	(418
					(636)	(617
		The close company provisions of the United Kingdom Income and Corporation Taxes Act 1970 do not apply to PLC.				
e e e e e e e e e e e e e e e e e e e		(8) Extraordinary items			15600	
(533)	_	Extraordinary charge Tax relief thereon	(224) 149	_	(309)	-
177 248		Deferred taxation adjustment	149		28 248	_
(108)	_	Dolon of tandion adjacanion.	(75)		(33)	
(100/	72.00		(73)		(33)	
		The extraordinary charge in 1984 comprised losses arising, and provisions for estimated losses less surpluses, consequent on the decision to withdraw from certain activities.				
		The deferred taxation adjustment in 1984 followed the reductions in rates of corporation tax legislated in the United Kingdom Finance Act 1984.				
		(9) Tangible assets at cost less depreciation Land and buildings:				
3 821	3 5 1 2	- freehold	2 285	2 255	1 536	1 257
293	243	- leasehold - long-term (50 years or over)	5	17	288	226
239	161	- leasehold - short-term	112	84	127	77
4 353	3 9 1 6	Total land and buildings	2 402	2 356	1 951	1 560
7 4 1 9	7 3 1 0	Plant and machinery	4 140	4 369	3 279	2 941
1 143	936	Payments on account and assets in course of construction	737	580	406	356
12 915	12 162		7 279	7 305	5 636	4 857
	1 784	At 31st December, capital expenditure authorised by the Boards and not spent amounted to	1 419	1 089	828	695
2 247	1 / 04	boards and not spent amounted to	1 1 1 0		02.0	

			Cost		Deprec	iation			Net
	Combined	N.V.	PLC	Combined	N.V.	PLC	Combined	N.V.	PLC
Tangible assets (continued)									
Movements during the year:									
Land and buildings								La comerci	orostaco
1st January	6 133	3 6 1 8	2 5 1 5	1 780	1 2 1 6	564	4 353	2 402	1 951
Exchange rate changes	(635)	(371)	(264)	(162)	(100)	(62)	(473)	(271)	(202
Sterling/guilder realignment	(79)	_	(79)	(18)	-	(18)	(61)	-	(61
Expenditure	199	108	91		_	- N <u>-</u> 2	199	108	91
Disposals	(181)	(64)	(117)	(51)	(30)	(21)	(130)	(34)	(96
Purchase/sale of group	(101)	(04)	(11.2	(0.17	(00)	(,			****
	(134)	115	(249)	(31)	3	(34)	(103)	112	(215
companies	304	147	157	27	20	7	277	127	150
Other adjustments					88	58	(146)	(88)	(58
Charged to profit and loss account		_	_	146	00	50	(140)	(00)	(30
31st December	5 607	3 553	2 054	1 691	1 197	494	3 916	2 356	1 560
Plant and machinery								72 1272420	
1st January	16 012	9 840	6 172	8 593	5 700	2 893	7 4 1 9	4 140	3 279
Exchange rate changes	(1 395)	(843)	(552)	(646)	(379)	(267)	(749)	(464)	(285
Sterling/guilder realignment	(194)	-	(194)	(91)	-	(91)	(103)	_	(103
Expenditure	1 420	874	546	_	-	-	1 420	874	546
Disposals	(840)	(519)	(321)	(683)	(427)	(256)	(157)	(92)	(65
Purchase/sale of group	(010)	(0,0)	(02.)	(000)		3	10.400.00	8000	
companies	(194)	177	(371)	(130)	51	(181)	(64)	126	(190
	804	531	273	21	(3)	24	783	534	249
Other adjustments Charged to profit and loss account	- 004	-	-	1 239	749	490	(1 239)	(749)	(490
31st December	15 613	10 060	5 553	8 303	5 691	2 612	7 310	4 369	2 941
				7					
Payments on account and									
assets in course of									
construction	0.000	41915	7000				4 4 4 4 4	707	400
1st January	1 143	737	406	_	_	_	1 143	737	406
Exchange rate changes	(167)	(126)	(41)	:: - /-	-	-	(167)	(126)	(41
Sterling/guilder realignment	(13)	_	(13)	(1-7)	277	-	(13)		(13
Expenditure	1 034	644	390		-	-	1 034	644	390
Disposals	(3)	-	(3)	1 = t	177	-	(3)	-	(3
Purchase/sale of group									
companies	(2)	_	(2)		_	-	(2)	-	(2
Other adjustments	(1 056)	(675)	(381)	1-2	, -	-	(1 056)	(675)	(381
31st December	936	580	356	-	=		936	580	356
Total									
1st January	23 288	14 195	9 093	10 373	6 9 1 6	3 457	12 915	7 279	5 636
Exchange rate changes	(2 197)	(1340)	(857)	(808)	(479)	(329)	(1 389)	(861)	(528
Sterling/guilder realignment	(286)		(286)	(109)	_	(109)	(177)	_	(177
Expenditure	2 653	1 626	1 027	-	=		2 653	1 626	1 027
Disposals	(1 024)		(441)	(734)	(457)	(277)	(290)		(164
Purchase/sale of group	(1024)	(303)	((7.54)	(101)	(21)	(230)	, , , , ,	
	(220)	202	(622)	(161)	54	(215)	(169)	238	(407
companies	(330)	292	(622)						THE RESERVE OF
Other adjustments	52	3	49	48	17	31	(1.205)	(14)	18
Charged to profit and loss account	160	-	-	1 385	837	548	(1 385)	(837)	(548
31st December	22 156	14 193	7 963	9 994	6 888	3 106	12 162	7 305	4 857

Com	bined		N.	V.	Pl	_C
1984	1985		1984	1985	1984	1985
		(10) Fixed investments				
1 083	710	Associated companies	82	82	1 001	628
90	153	Trade investments	59	68	31	8!
45	51	Loans to related companies	39	39	6	1.
225	145	Other investments	219	137	6	
183	187	Other loans	167	172	16	1.
1 626	1 246		566	498	1 060	748
		Associated companies at net asset value				
861	593	Shares listed on a recognised stock exchange	-	-	861	59
222	117	Unlisted shares	82	82	140	3
1 083	710		82	82	1 001	628
717	685	Market value of listed shares	_	· 	717	68!
		Movements during the year:			*	
	1 083	1st January		82		1 00
	(190)	Exchange rate changes		(14)		(17)
	(32)	Sterling/quilder realignment		(14)		(3:
	51	Additions		27		2
	96	Share of profit after taxation		12		8
	(100)	Dividends		(14)		(8)
	(70)	Disposals		(14)		(70
	(128)	Reclassifications and other adjustments		(11)		(11)
	7.00			130.0000		1003000
	710	31st December		82		628
142125	12125.01	Trade investments at cost less amounts written off	nes	2.0	Ver	1000
46	101	Shares listed on a recognised stock exchange	31	33	15	68
44	52	Unlisted shares	28	35	16	17
90	153		59	68	31	88
114	222	Market value of listed shares	46	147	68	7!
		Movements during the year:				
	90	1st January		59		3
	(36)	Exchange rate changes		(1)		(3)
	(1)	Sterling/guilder realignment		_		(
	27	Additions		27		-
	(42)	Disposals		(17)		(2
	115	Reclassifications (from associated companies)				11!
	153	31st December		68		8!
		Loans to related companies				
		Movements during the year:		60		
	45	1st January		39		- 1
	(5)	Exchange rate changes		(5)		5
	26	Additions		18		1
	(15)	Repayments		(13)		(:
	(13)					

Comb	oined		N.	V.	PL	.C
1984	1985		1984	1985	1984	198
		Fixed investments (continued)				
		Other investments Unlisted, including Fl. 60 million (1984: Fl. 103 million)				
		securities held for redemption of preference shares of				
225	145	National Starch and Chemical Holding Corporation	219	137	6	
		Movements during the year:				
	225	1st January		219		
	(54)	Exchange rate changes		(53)		(
	10	Sterling/guilder realignment				
	15	Additions		11 (40)		(
	(41)	Disposals		(40)		
	145	31st December		137		
		Other loans				
		Movements during the year:		107		
	183	1st January		167		1
	(8)	Exchange rate changes		(6)		(
	70	Sterling/guilder realignment Additions		61		
	70 (58)	Repayments		(50)		(
	187	31st December		172		1
5 182	4 378	(11) Stocks Raw materials and consumables	2 947	2 561	2 235	181
587	524	Work in progress	336	312	251	21
5 732	4 842	Finished goods and goods for resale	2 914	2 806	2 818	2 03
1 501	9 744		6 197	5 679	5 304	4 06
		(12) Debtors				
		Amounts due within one year:			DENTAL SERVER	12017242
6 869	6 037	Trade debtors	4 076	3 781	2 793	2 25
286	80	Amounts owed by related companies	20	31	266	4
1 458	1 372	Other debtors	908	927	550 231	44 20
478	520	Prepayments and accrued income	247	314	231	20
9 091	8 009		5 251	5 053	3 840	2 95
		Amounts due after one year:				
11	17	Trade debtors	2	5	9	1
220	216	Other debtors	139	158	81	5
37	17	Prepayments and accrued income	31	13	6	
268	250		172	176	96	7
9 359	8 259	Total debtors	5 423	5 229	3 936	3 03
		(13) Current investments		200	متحضيين	THE SAME
1 241	2 3 1 7	Listed on a recognised stock exchange	777	1 151	464	1 16
615	1 175	Unlisted	588	689	27	48
1 856	3 492		1 365	1 840	491	1 65
1 755	3 299	The cost of current investments amounted to	1 300	1 678	455	1 62
		Listed investments of PLC include those				
		listed in The United Kingdom Stock Exchange			100-22-32	
		amounting to			458	61

Fl. million

Com	bined		N	.V.	Pl	_C
1984	1985		1984	1985	1984	198
		(14) Cash at bank and in hand				
989	1 356	On call	591	912	398	44
1 763	1 042	Repayment notice required	926	752	837	29
2 752	2 398		1 517	1 664	1 235	73
		(15) Borrowings				
3 426	4 430	Debenture and similar loans	2 452	3 768	974	66
4 133	2 076	Bank loans and overdrafts	1 762	1 420	2 371	65
7 559	6 506		4 214	5 188	3 345	1 31
		The repayments fall due as follows:				
4 285	3 919	Within 1 year	1 884	3 063	2 401	85
486	417	After 1 year but within 2 years	288	339	198	7
1 474	697	After 2 years but within 5 years	1 157	631	317	6
775	992	After 5 years but within 10 years	650	966	125	2
232	185	After 10 years but within 20 years	223	177	9	1
307	296	After 20 years	12	12	295	28
3 274	2 587		2 330	2 125	944	46
		Amounts repayable after 5 years				
		Repayable by instalments:				
548	388	Debenture and similar loans	514	375	34	1
95	53	Bank loans and overdrafts	92	51	3	
643	441		606	426	37	1
		Not repayable by instalments:	-			
587	1 0 1 9	Debenture and similar loans	268	719	319	30
84	13	Bank loans and overdrafts	11	10	73	00
671	1 032		279	729	392	30
1 314	1 473		885	1 155	429	31
		Total amount due on borrowings repayable by				
T-2-2-2-1	Warsta.	instalments any of which are payable after 5 years:	119179-19182	Name and State of Sta	982000	
1 068	613	Debenture and similar loans	1 007	576	61	3
295	162	Bank loans and overdrafts	286	152	9	1
1 363	775		1 293	728	70	4
		Secured amounts are:				
179	67	Debenture and similar loans	62	41	117	2
526	460	Bank loans and overdrafts	248	285	278	17
705	527		310	326	395	20
		of which:				
429	340	Secured against tangible assets	176	169	253	17
276	187	Secured against other assets	134	157	142	3
			00000	202020	-	10/50
705	527		310	326	395	20

Coml	bined		N.	V.	PL	C
1984	1985		1984	1985	1984	198
		Borrowings (continued)				
		Debenture and similar loans				
		Unilever N.V.		0.000		
105	90	6% Bonds 1972/91	105	90	\$ 	-
25	-	83/4% Bonds 1981/85	25		- 2-	S-
356	276	91/4% Bonds 1987 (US \$)	356	276	_	n=
356	257	93/4% Bonds 1986/90 (US \$)	356	257	5.T	38
129	120	41/2% Bonds 1984/91 (Swiss Frs.)	129	120	-	1.0
137	134	63/4% Bonds 1991 (Swiss Frs.)	137	134	_	-
137	134	71/2% Bonds 1993 (Swiss Frs.)	137	134		
-	7	Other		7	(,)	
1 245	1 018	Total Unilever N.V. (see also page 35) Group companies:	1 245	1 018	5 - 5	-
15	38	Netherlands: 9¾4% Loans 1986/89	15	38	-	
	92	France: 103/89/6 Bonds 1992	-	92	-	4
		U.S.A.:		2222		
-	412	97/8% Notes 1992	-	412	-	
151	920	65/8%-91/8% Commercial paper 1986	151	920	_	
-	780	7 ²³ / ₃₁ %-8 ¹² / ₃₁ % Euronotes 1986	100	780	775	,
205	159	121/2% Note 1996	205	159		
836	349	A series of other loans at various interest rates	836	349	_	
2 452	3 768		2 452	3 768	-	
and the same		Unilever PLC			42	
42	-	63/4% Debenture stock 1985/88	_	_	9	
9	8	51/2% Unsecured loan stock 1991/2006 Ranking		- T		
226	220	73/4% Unsecured loan stock 1991/2006 } pari passu	-	-	226	22
148	120	8% Unsecured Ioan notes 1985/92	_	_	148	12
-	52	Other	\$ 45	177	-	5
425	400	Total Unilever PLC	_		425	40
		Pound sterling equivalent in millions 100 (1984: 103) (see also page 38) Group companies: Canada:				
40	20	87/s% Debentures Series B 1993	-	-	42	2
42 507	28 234	A series of other loans at various interest rates		22	507	23
974	662		_	_	974	66
3 426	4 430		2 452	3 768	974	66
1 191	2 375	of which repayable within one year	737	2 096	454	27
100.000	110000000	Bank loans and overdrafts				
2 202	1 241	Loans	1 342	972	1 861	26
3 203		Overdrafts	420	448	510	38
930	835	Overdians	-		1 S. FORE	
4 133	2 076		1 762	1 420	2 371	6
3 094	1 544	of which repayable within one year	1 147	967	1 947	5

Com	bined		N	.V.	PI	LC
1984	1985		1984	1985	1984	1985
		(16) Trade and other creditors	/			
		Amounts due within one year:				
5 115	4 740	Trade creditors	2 885	2 8 1 5	2 230	1 925
519	463	Bills of exchange payable	266	275	253	188
39	39	Amounts owed to related companies	13	15	26	24
655	646	Social security and sundry taxes	446	433	209	213
2 016	1 642	Others	949	1 091	1 067	551
1 811	1 874	Accruals and deferred income	1 478	1 510	333	364
10 155	9 404		6 037	6 139	4 118	3 265
		Amounts due after one year:				
5	7	Trade creditors	2	5	3	2
109	146	Others	64	82	45	64
75	75	Accruals and deferred income	68	74	7	1
189	228		134	161	55	67
10 344	9 632	Total creditors	6 171	6 300	4 173	3 332
		of which				
27	12	Others secured against current assets	27	12	-	-
		(17) Pensions and similar obligations				
296	293	Amounts due within one year	207	203	89	90
2 634	2 685	Amounts due after one year	1 968	2 128	666	557
2 930	2 978		2 175	2 331	755	647
		Movements during the year:				
	2 930	1st January		2 175		755
	(182)	Exchange rate changes		(152)		(30
	(24)	Sterling/guilder realignment		_		(24
	23	Purchase/sale of group companies		24		(1
	671	Profit and loss account		496		175
	(440)	Payments		(212)		(228
	2 978	31st December		2 331		647

Com	bined		- N.	V.	PL	.C
1984	1985		1984	1985	1984	1985
		(18) Deferred taxation and other provisions				
	2.25	Deferred taxation:	007	0.07	1 256	1 077
2 143	2 044	Accelerated depreciation	887 481	967 381	1 250	1 077
481	383	Stock reliefs	(241)	(266)	(255)	(198
(496)	(464)	Unfunded pension provisions Short-term and other timing differences	(226)	(150)	(133)	(158
(359)	(308)	Short-term and other timing differences	(220)	(130)	(155)	(150
1 769	1 655		901	932	868	723
(161)	(92)	Advance Corporation Tax	_	-	(161)	(92
943	695	Other provisions	347	326	596	369
2 551	2 258		1 248	1 258	1 303	1 000
		Advance Corporation Tax is available for offset against future United Kingdom Corporation Tax liabilities.				
		Other provisions include the provisions for estimated				
		losses referred to in note (8) on page 11.				
		Movements during the year:				10 00000
	2 551	1st January		1 248		1 303
	(122)	Exchange rate changes		(49)		(73
	(41)	Sterling/guilder realignment		_		(41
	96	New group companies		81		15 (114
	(115)	Disposal of group companies		(1) (10)		102
	92	Profit and loss account		(11)		(192
	(203)	Other adjustments				(132
	2 258	31st December		1 258		1 000
		On a SSAP 15 basis deferred taxation would be reduced				
(1 804)	(1 863)	by: Accelerated depreciation	(818)	(923)	(986)	(940
(235)	(249)	Stock reliefs	(235)	(247)	(000)	(2
453	406	Unfunded pension provisions	199	205	254	201
326	304	Short-term and other timing differences	195	179	131	125
(1 260)	(1 402)		(659)	(786)	(601)	(616
		(19) Called up share capital	Tanta and	200		12112
286	285	Preferential share capital	265	265	21	20
1 114	1 114	Ordinary share capital	640	640	474	474
			905	905	495	494

Authori	sed		Nominal value per share	Number of shares issued	Issued fully p	
1984	1985				1984	1985
		Called up share capital (continued) Preferential share capital				
FI. milli		Unilever N.V.	E		FI. mill	00000
75 200	75 200	7% Cumulative Preference 6% Cumulative Preference	Fl. 1 000 Fl. 1 000	29 000 161 060	29 161	161
75	75	4% Cumulative Preference	Fl. 1000	750 000	75	75
350	350				265	265
£ millio	on	Unilever PLC			£ milli	on
0.2	0.2	5% First Cumulative Preference	£1	172 382	0.2	0.2
3.5	3.5	7% First Cumulative Preference	£1	3 502 564	3.5	3.5
1.2	1.2	8% Second Cumulative Preference	£1	1 218 546	1.2	1.2
0.2	0.2	20% Third Cumulative Preferred Ordinary	25p	998 304	0.2	0.2
5.1	5.1				5.1	5.1
		Guilder equivalent in millions			21	20
					286	285
		The 4% cumulative preference capital of N.V. is redected at the Company's option either wholly or in part.	emable at			
		The rates shown for the preferential capital of PLC arreduction of three tenths which followed the introduction system of taxation in the United Kingdom i	tion of the			
		Ordinary share capital				
		Unilever N.V.				
	On	Ordinary:				
Fl. milli	A TOTAL CONTRACTOR OF THE PARTY	Ordinary:		00 000 050	FI. mill	1070000
1000	1000	(In Fl. 20 shares)		32 008 250	640	640
	A TOTAL CONTRACTOR OF THE PARTY		shares)	32 008 250 2 400		640
1000	1000	(In FI. 20 shares) (In FI. 1 000 shares numbered 1 to 2 400)	shares)		640 2	640
1000	1000	(In FI. 20 shares) (In FI. 1 000 shares numbered 1 to 2 400) Internal holdings eliminated in consolidation (FI. 1 000) Unilever PLC	shares)		640 2 (2)	640 (2 640
£ millio 36.2	1000 2 on 136.2	(In FI. 20 shares) (In FI. 1 000 shares numbered 1 to 2 400) Internal holdings eliminated in consolidation (FI. 1 000) Unilever PLC Ordinary (in 25p shares)	shares)	2 400 158 073 358	640 2 (2) 640 £ milli 39.5	640 (2 640 on 39.5
1000 2 £ millio	1000 2	(In FI. 20 shares) (In FI. 1 000 shares numbered 1 to 2 400) Internal holdings eliminated in consolidation (FI. 1 000) Unilever PLC Ordinary (in 25p shares) Deferred (in £1 stock)		2 400	640 2 (2) 640 £ milli 39.5 0.1	640 640 on 39.8
£ millio 36.2	1000 2 on 136.2	(In FI. 20 shares) (In FI. 1 000 shares numbered 1 to 2 400) Internal holdings eliminated in consolidation (FI. 1 000) Unilever PLC Ordinary (in 25p shares)		2 400 158 073 358	640 2 (2) 640 £ milli 39.5	640 640 on 39.8
£ millio 36.2	1000 2 on 136.2	(In FI. 20 shares) (In FI. 1 000 shares numbered 1 to 2 400) Internal holdings eliminated in consolidation (FI. 1 000) Unilever PLC Ordinary (in 25p shares) Deferred (in £1 stock)		2 400 158 073 358	640 2 (2) 640 £ milli 39.5 0.1	640 640 on 39.5 0.1 (0.1
£ millio 36.2	1000 2 on 136.2	(In FI. 20 shares) (In FI. 1 000 shares numbered 1 to 2 400) Internal holdings eliminated in consolidation (FI. 1 000) Unilever PLC Ordinary (in 25p shares) Deferred (in £1 stock)		2 400 158 073 358	640 2 (2) 640 £ milli 39.5 0.1 (0.1)	640 (2 640

Called up share capital (continued)

Under the arrangements for the variation of the Leverhulme Trust shares in a group company have been issued which are convertible at the end of the year 2038 into a maximum of 10 375 000 ordinary shares of PLC.

Options granted to Directors and employees to acquire ordinary shares of N.V. and PLC and still outstanding at 31st December, 1985 were as follows:

		Nominal value		Ontion	Data	
	Number of shares	Per share	Total value	Option price per share	Date normally exercisable	
N.V. share options	63 209 3 416	Fl. 20 Fl. 20	FI. 1 264 180 FI. 68 320	FI. 351.20 FI. 401.50	1986/95 1986/95	
PLC 1985 Executive Share Option Schemes	775 556	25p	£193 889	£11.375	1988/94	
PLC 1985 Sharesave Scheme	2 109 029	25p	£527 257	£10.24	1990	

Internal holdings

The ordinary shares numbered 1 to 2 400 (inclusive) in N.V. and deferred stock of PLC are held as to one half of each class by N.V. Elma – a group company of N.V. – and one half by United Holdings Limited – a group company of PLC. This capital is eliminated in consolidation. It carries the right to nominate persons for election as Directors at General Meetings of shareholders. A nominal dividend of ½0% was paid on the deferred stock of PLC. The above-mentioned group companies have waived their rights to dividends on their ordinary shares in N.V. The Directors of N.V. Elma are N.V. and PLC, who with Mr. F. A. Maljers and Sir Kenneth Durham are also Directors of United Holdings Limited.

At 31st December, 1985 a group company of N.V. held certificates (depositary receipts) representing 49 728 Fl. 20 ordinary shares of N.V. in connection with Unilever N.V. share options. The book value of these shares is eliminated in consolidation by deduction from profit retained and other reserves (see note (20) on page 21).

Com	bined		N	.V.	PI	LC .
1984	1985		1984	1985	1984	1985
		(20) Profit retained and other reserves				
		Profit retained:				
5 287	5 308	Parent companies	2 793	2 888	2 494	2 420
7 163	6 776	Group companies	3 480	3 049	3 683	3 727
458	267	Associated companies	7	3	451	264
12 908	12 351		6 280	5 940	6 628	6 411
		Other reserves: Adjustment on conversion of N.V.'s ordinary capital at				
(311)	(315)	£1 = Fl. 12			(311)	(315
26	25	Capital redemption reserve		-	26	25
20	25	Book value of N.V. shares or certificates held by a group	_		20	20
- i - -	(17)	company in connection with N.V. share options	-	(17)	-	
12 623	12 044		6 280	5 923	6 343	6 121
		(21) Purchase/sale of group companies				
(963)	169	Tangible assets	(231)	(238)	(732)	407
(166)	(19)	Fixed investments	19	(19)	(185)	407
3 2 2 2 2	A. C. C. C.			1,810,000	78.00000000	154
(626)	111	Net current assets	(48)	(43)	(578)	154
471	55	Creditors due after one year	(3)	32	474	23
115	5	Provisions for liabilities and charges	(37)	104	152	(99
-	-	Inter-group N.V./PLC	(2)	-	2	747
68	34	Outside interests	15	51	53	(17
(1.101)	355	Net assets acquired/sold	(287)	(113)	(814)	468
(17)	(9)	Profit/loss on sale	_	25	(17)	(34
(975)	(144)	Goodwill written off	(155)	(125)	(820)	(19
(2 093)	202	Consideration	(442)	(213)	(1 651)	415
(247)	200	Net liquid funds of companies purchased/sold	8	(51)	(255)	251
(2 340)	402		(434)	(264)	(1 906)	666
		Pensions				
		The book value of the assets of the funds				
12 192	12 707	at 31st December amounted to	6 011	6 451	6 181	6 256
		Provisions in the consolidated accounts to meet			P	
2 930	2 978	obligations under unfunded schemes amounted to	2 175	2 331	755	647
	<u>.</u>	These provisions, together with the assets of the funds, are sufficient in total to cover all pensions in course of payment at their existing levels and all contractual entitlements to deferred benefits in respect of service to date.				

FI. million

Com	bined		N.	V.	PL	_C
1984	1985		1984	1985	1984	1985
		Contingent liabilities are not expected to give rise to				
		any material loss. They include:			10000	275273
449	390	Guarantees	244	226	205	164
116	94	Bills discounted	53	52	63	42
		Guarantees given by the parent companies or by group companies relating to liabilities included in the consolidated accounts are not included above. A summary of guarantees given by each parent company is set out in the notes to the respective balance sheets on pages 36 and 39.				
		Commitments				
		Long-term lease commitments, principally for operating				
2.2.2		leases, in respect of:	042	858	1 601	1 240
2 544	2 098	Land and buildings	943 249	226	96	74
345	300	Other tangible assets			-	70.770
2 889	2 398		1 192	1 084	1 697	1 314
		The commitments fall due as follows:				
393	343	1986	236	223	157	120
338	297	1987	206	192	132	10
264	247	1988	157	156	107	9
216	204	1989	121	124	95	80
182	172	1990	99	100	83	72 846
1 496	1 135	After 1990	373	289	1 123	20 20000
2 889	2 398		1 192	1 084	1 697	1 314
512	921	Other commitments	475	882	37	39
25	674	of which payable within one year	21	641	4	33
		E				
		Exposures on third-party fixed price contracts outstanding at 31st December for commodities, to which				
		the bulk of contracts refer, are:				
1 305	831	Purchase contracts (net)	483	365	822	466
723	311	Selling contracts (net)	368	183	355	12
		The consolidated accounts do not anticipate the results of such contracts except that provision is made where a loss would be incurred if market prices ruling at 31st December remained unchanged.				
		The average number of employees during the year		ы		
140	120	was: (in thousands) Europe	82	79	64	6
146 20	139 22	North America	15	16	5	Ü
111	151	Rest of the World	40	42	71	10
277	312		137	137	140	17!

		Fl. million		£m	illion
		1984	1985	1984	1985
combined profit of the attributable to ordinary number of share units ordinary capital of N.V. combined ordinary cap	nings per share is based on the year on ordinary activities a capital divided by the combined representing the combined issued and PLC. For the calculation of bital the rate of exchange sed, in accordance with the				
	pital (see page 19) by a group company of N.V.	1 114	1 114	93	93
in connection with N.V.	share options		(1)	=	-
		1 114	1 113	93	93
	of share units is therefore 9 254) of Fl. 20 or alternatively 461 691) of 25p.				
Profit on ordinary activ to shareholders Less: preference divid		2 078 (16)	2 064 (16)	503 (4)	516 (4)
Profit on ordinary activ to ordinary capital	rities attributable	2 062	2 048	499	512
Divided by combined s	hare units =	FI. 37.01	FI. 36.79	134.33p	137.96p
On a SSAP 15 basis the Profit on ordinary activ to ordinary capital	e calculations would be: rities attributable	2 164	2 174	524	543
Divided by combined s	hare units =	FI. 38.84	FI. 39.05	141.06p	146.31p
conversion into PLC or group company, exerc described in note (19),	ed earnings per share of (a) full rdinary shares of the shares in a isable in the year 2038 as and (b) the issue of ordinary etails of which are set out in note				
As the accounts of Uni the consolidated acco- account on page 34 – i	unts - Parent companies lever N.V. have been included in unts its own profit and loss n accordance with Dutch only income from fixed investments arate item.				
included in the consoli been taken of provision	account of Unilever PLC has been dated accounts advantage has ns in United Kingdom legislation sion of a profit and loss account nce sheet on page 37.				H 1, 1

CURRENT COST ACCOUNTS - ACCOUNTING POLICIES

Introduction

The current cost accounts have been prepared in accordance with United Kingdom Accounting Standard SSAP 16, pending further discussion on this subject.

The accounting policies set out on pages 4 and 5 have been followed in preparing the current cost accounts, except where they are inconsistent with current cost principles as explained below.

Tangible assets, depreciation and disposals

In general, the current replacement cost of tangible assets is determined by applying specific price indices in the country of location to the original cost of the assets, net of capital-based grants.

Land is stated at estimated market value based on current

The depreciation adjustment is the difference between depreciation on the historical cost of assets and on the current replacement cost of assets.

Amounts necessary to restate profits and losses on the disposal of assets by reference to the current rather than historical cost of the assets concerned are shown under 'other adjustments'. The disposals dealt with in this way are those treated as exceptional items in the historical cost accounts.

Stocks and the cost of sales adjustment

Stocks are stated as in the historical cost accounts. The difference between current replacement cost and historical cost at the balance sheet date is not material.

The cost of sales adjustment identifies the extent to which the charge in the historical cost accounts for stocks consumed differs from the value to the business of those stocks. In general, it is computed by identifying the effect of the price change during the year on the value of normal stock required for the operation of the business. The price change is established using specific prices or indices applicable to stocks in the country of location.

Monetary working capital adjustment

The monetary working capital adjustment reflects the impact of price changes on the amounts needed for monetary working capital. The adjustment is calculated by reference to the net balances of debtors and creditors associated with the day to day activities of the business, using indices appropriate to the country in which they are held.

Fixed investments

The share of the retained profit and reserves, and results for the year, of significant associated companies has been restated on a current cost basis consistent with that used for the consolidated companies.

Trade investments are included at estimated current value.

Gearing adjustment

This takes credit for the proportion of the current cost adjustments to the profit and loss account which can be regarded as being financed by third parties. The gearing proportion is the average for the year determined separately for N.V. and PLC on a group basis. It is calculated as the ratio of net borrowing to net operating assets as shown on page 28.

Taxation

Taxation is based on United Kingdom Accounting Standard SSAP 15. Provision for deferred taxation is not made if the Directors are able to foresee on reasonable evidence that no liability is likely to arise.

Current cost information showing the effect of full provision for deferred taxation is given on page 29.

Outside interests in group companies

The historical cost figures have been adjusted for the portion of the current cost adjustments attributable to outside interests.

Reserves

The capital maintenance reserve includes our share of the revaluation surpluses on assets, the current cost adjustments and foreign exchange differences arising from translation of the opening assets and liabilities of N.V. into guilders and of PLC into sterling at the closing rates of exchange.

Sterling/guilder realignment has been apportioned between capital maintenance reserve and current cost profit retained.

CONSOLIDATED CURRENT COST PROFIT AND LOSS ACCOUNTS

for the year ended 31st December

Fl. million

Com	bined		N	I.V.	P	LC
1984	1985		1984	1985	1984	1985
66 791	66 771	Turnover	42 592	40 790	24 199	25 981
3 841	3 797	Historical cost operating profit Adjustments required to obtain current cost operating profit:	2 429	2 122	1 412	1 675
(620)	(551)	Depreciation	(344)	(327)	(276)	(224)
(703)	(54)	Cost of sales	(435)	(30)	(268)	(24)
10 (225)	23 (59)	Monetary working capital Other	5 (86)	15 (27)	5 (139)	(32)
17-1216	10000	- 100 miles	=======	Massara	C-20079	50TADA
2 303	3 156	Current cost operating profit	1 569	1 753	734	1 403
253	210	Income from fixed investments (1)	41	34	212	176
367	210	Gearing adjustment	259	130	108	80
459	494	Other interest receivable and similar income	286	348	173	146
(769)	(779)	Interest payable and similar charges	(554)	(540)	(215)	(239)
		Current cost profit on ordinary activities before			Walker Grap	0.202
2 613	3 291	taxation	1 601	1 725	1 012	1 566
(1 489)	(1 457)	Taxation	(789)	(769)	(700)	(688)
		Current cost profit on ordinary activities after	2.2	522	200	- 1
1 124	1 834	taxation	812	956	312	878
(113)	(157)	Outside interests in group companies	(68)	(69)	(45)	(88)
		Current cost profit on ordinary activities				700
1 011	1 677	attributable to shareholders	744	887	267	790
(1 211)	_	Extraordinary items (2)	(207)	_	(1 004)	-
		Current cost profit after extraordinary items	1222		(202)	700
(200)	1 677	attributable to shareholders	537	887	(737)	790
(16)	(16)	Preference dividends	(15)	(15)	(1)	(1
(684)	(718)	Dividends on ordinary capital	(452)	(474)	(232)	(244)
(900)	943	Current cost profit of the year retained	70	398	(970)	545
(900)	943	Movements in current cost profit retained Current cost profit of the year retained	70	398	(970)	545
(921)	(152)	Goodwill	(154)	(132)	(767)	(20
(392)	(110)	Sterling/guilder realignment	-	-	(392)	(110
(2 213)	681	Net movements during year	(84)	266	(2 129)	415
9 433	7 220	Balance - 1st January	3 814	3 730	5 619	3 490
7 220	7 901	Balance - 31st December (4)	3 730	3 996	3 490	3 905
1984	1985	Combined current cost earnings per share (for details of calculation see page 23)				
1 17 00	EL 20 04	1 *** CONTRACT OF THE PROPERTY				
1. 17.86 64.88p	Fl. 29.84 112.09p	Guilders per Fl. 20 of ordinary capital Pence per 25p of ordinary capital				
		A CHARLING TO DECEMBER AND A COLOR OF THE PRODUCT O				

References between brackets relate to notes on pages 27 and 28. $\,$

CONSOLIDATED CURRENT COST BALANCE SHEETS

as at 31st December

FI. million

Con	bined		N	.V.	Pl	_C
1984	1985		1984	1985	1984	1985
		Fixed assets				
21 220	19 430	Tangible assets (3)	12 365	11 826	8 855	7 604
2 535	2 004	Fixed investments	646	665	1 889	1 339
23 755	21 434		13 011	12 491	10 744	8 943
		Current assets	400 (1000)	Table Service Co.		
11 501	9 744	Stocks	6 197	5 679	5 304	4 06!
9 359	8 259	Debtors	5 423	5 229	3 936	3 030
1 856	3 492	Current investments	1 365	1 840	491	1 65:
2 752	2 398	Cash at bank and in hand	1 517	1 664	1 235	73
25 468	23 893		14 502	14 412	10 966	9 48
15 968	14 845	Less: Creditors due within one year	8 742	10 107	7 226	4 738
9 500	9 048	Net current assets	5 760	4 305	3 740	4 743
2022000	HART HURSEN		18 771	16 796	14 484	13 686
33 255	30 482	Total assets less current liabilities	10 771	10 730	14 404	15 000
			2 4221	0.000	4 470	60
3 710	3 006	Creditors due after more than one year	2 534	2 368	1 176	63
4 978	4 230	Provisions for liabilities and charges	2 939	2 848	2 039	1 383
	T - 22	Inter-group N.V./PLC	55	$(1\ 085)$	(55)	1 08
1 171	1 073	Outside interests in group companies	605	605	566	46
		Capital and reserves		V-45.45	100000	Mahada
1 400	1 399	Called up share capital	905	905	495	49
89	87	Share premium account	52	52	37	3
14 972	13 093	Capital maintenance reserve	7 951	7 124	7 021	5 96
6 935	7 594	Current cost profit retained and other reserves (4)	3 730	3 979	3 205	3 61
23 396	22 173		12 638	12 060	10 758	10 11
33 255	30 482	Total capital employed	18 771	16 796	14 484	13 68
		Movements in capital maintenance reserve				
222		Cost of sales, monetary working capital and gearing	474	(115)	155	10
326	(179)	adjustments	171	(115)	155	(6
(11)	10	Outside interests in the above adjustments	(3)	6	(8)	47
665	953	Revaluation surpluses (5)	385	(1.105)	280	
452 (490)	(2 439) (224)	Effect of exchange rate changes Sterling/guilder realignment	382	(1 195)	70 (490)	(1 24
Service A			935	(827)	7	(1 05
942 14 030	(1 879) 14 972	Net movements during year Balance – 1st January	7 016	7 951	7 014	7 02
14 972	13 093	Balance - 31st December	7 951	7 124	7 021	5 96

References between brackets relate to notes on pages 27 and 28. $\,$

NOTES TO THE CONSOLIDATED CURRENT COST ACCOUNTS

Com	bined		N	I.V.	PI	_C
1984	1985		1984	1985	1984	1985
		(1) Income from fixed investments				
240	170	Share of associated companies' current cost profit	18	19	200	159
218 16	178 20	before taxation Income from trade investments	5	5	11	15
19	12	Income from other investments	18	10	i	2
253	210		41	34	212	176
		(2) Extraordinary itams			and the same of th	25,100
(1 186)	_	(2) Extraordinary items Extraordinary charge	(356)		(830)	_
177	_	Tax relief thereon	149	-	28	-2
(202)	-	Deferred taxation adjustment	-	-	(202)	1.00
(1 211)	_		(207)	-	(1 004)	22
		note (8) on page 11 increased to reflect current cost values at 31st December, 1984 and provision for deferred taxation on a SSAP 15 basis, less the related gearing adjustment. The deferred taxation adjustment, which arose as a consequence of changes legislated in the United Kingdom Finance Act 1984, was calculated on a SSAP 15 basis, and thereby differed significantly from that included in note (8) on page 11.				
		(3) Tangible assets				
8 572	7 358	Land and buildings	4 856	4 434	3 716	2 924
12 648	12 072	Plant and machinery	7 509	7 392	5 139	4 680
21 220	19 430		12 365	11 826	8 855	7 604
		Current replacement cost				
14 184	12 251	Land and buildings	8 290	7 611	5 894	4 640
25 637	24 182	Plant and machinery	15 795	15 250	9 842	8 932
39 321	36 433		24 085	22 861	15 736	13 572
		Depreciation				
5 612	4 893	Land and buildings	3 434	3 177	2 178	1 716
12 989	12 110	Plant and machinery	8 286	7 858	4 703	4 252
			11 720	11 035	6 881	5 968

NOTES TO THE CONSOLIDATED CURRENT COST ACCOUNTS

Com	bined		N	.V.	P	LC
1984	1985		1984	1985	1984	1985
7 220	7 901	(4) Current cost profit retained and other reserves Current cost profit retained	3 730	3 996	3 490	3 905
(311) 26	(315) 25	Other reserves: Adjustment on conversion of PLC's ordinary capital at $\mathfrak{L}1=Fl.$ 12 Capital redemption reserve			(311) 26	(315) 25
_	(17)	Book value of N.V. shares held by a group company in connection with N.V. share options	2	(17)	::	_
6 935	7 594		3 730	3 979	3 205	3 615
572 77 16	798 67 88	(5) Revaluation surpluses Tangible assets Associated companies Trade investments	381 - 4	378 7 92	191 77 12	420 60 (4)
665	953		385	477	280	476
21 220 1 852 230 11 457 34 759	19 430 1 294 328 9 304 30 356	Financing of net operating assets The net current replacement cost of the net operating assets at 31st December amounted to: Tangible assets Associated companies Trade investments Other	12 365 127 94 5 989 18 575	11 826 126 192 5 324 17 468	8 855 1 725 136 5 468	7 604 1 168 136 3 980
23 396 1 171 (104) 480 24 943	22 173 1 073 (60) 502	These were financed by: Shareholders' interest Capital and reserves Outside interests in group companies Less preference shares of National Starch and Chemical Holding Corporation Proposed dividends	12 638 605 (104) 306	12 060 605 (60) 330	10 758 566 — 174 —	10 113 468 - 172 10 753
7 559 4 978 (2 721) 9 816	6 506 4 230 (4 068) 6 668	Net borrowing Borrowings Provisions for liabilities and charges Other financial items	4 214 2 939 (2 023) 5 130	5 188 2 848 (3 503) 4 533	3 345 2 039 (698) 4 686	1 318 1 382 (565 2 135
34 759	30 356		18 575	17 468	16 184	12 888

NOTES TO THE CONSOLIDATED CURRENT COST ACCOUNTS

Combined			N	.V.	P	LC
1984	1985		1984	1985	1984	1985
		Summary of effect of adopting full provision for deferred taxation				
2 303	3 156	Profit and loss account Current cost operating profit	1 569	1 753	734	1 403
2 912 (1 605)	3 406 (1 591)	Current cost profit on ordinary activities before taxation Taxation	1 776 (906)	1 810 (862)	1 136 (699)	1 596 (729)
1 307 (106)	1 815 (151)	Current cost profit on ordinary activities after taxation Outside interests in group companies	870 (65)	948 (67)	437 (41)	867 (84)
1 201 (521)	1 664	Current cost profit on ordinary activities attributable to shareholders Extraordinary items	805 (164)	881	396 (357)	783 -
680 (16) (684)	1 664 (16) (718)	Current cost profit after extraordinary items attributable to shareholders Preference dividends Dividends on ordinary capital	641 (15) (452)	881 (15) (474)	39 (1) (232)	783 (1) (244)
(20)	930	Current cost profit of the year retained	174	392	(194)	538
33 255 (358) 32 897	30 482 (199) 30 283	Balance sheet Total assets less current liabilities as on page 26 Adjustment to value of associated companies	18 771 (23)	16 796 (19)	14 484 (335) 14 149	13 686 (180)
3 710 9 837 - 906 18 444	3 006 8 772 - 833 17 672	Creditors due after one year Provisions for liabilities and charges Inter-group N.V./PLC Outside interests in group companies Capital and reserves	2 534 6 124 55 453 9 582	2 368 5 793 (1 085) 449 9 252	1 176 3 713 (55) 453 8 862	638 2 979 1 085 384 8 420
32 897	30 283		18 748	16 777	14 149	13 506
		The above figures differ from those set out with notes on pages 25 to 28 where the United Kingdom SSAP 15 method of accounting for deferred taxation has been adopted, in that: (a) The taxation charge in the profit and loss account is that shown in the historical cost accounts (see note (7) on page 10). (b) Within the extraordinary items the extraordinary charge was reduced to reflect the full provision basis for deferred taxation and the deferred taxation adjustment was that shown in the historical cost accounts (see note (8) on page 11). (c) Deferred taxation included in provisions for liabilities and charges is that shown in the historical cost accounts (see note (18) on page 18) with the addition of tax provisions on revaluation surpluses arising on the uplift of assets to a current cost basis. The gearing adjustments, outside interests in group companies and figures for associated companies have been adjusted accordingly.				

as at 31st December, 1985

Introduction

The companies listed below are those which in the opinion of the Directors principally affect the amount of profit and assets shown in N.V.'s and PLC's consolidated accounts.

Full information as required by Article 379 of Book 2, Civil Code, in the Netherlands in respect of companies in which N.V., directly or indirectly, has a shareholding of 20% or more of the total issued capital has been filed with the Commercial Registry in Rotterdam.

Particulars of PLC group and related companies as required by the United Kingdom Companies Act 1985 will be annexed to the next Annual Return of PLC.

The main activities of the companies listed below are indicated according to the following key:

Н	olding companies	Н
	argarine, other fats and oils, dairy products	M
	her foods	F
De	etergents	D
	ersonal products	P
	peciality chemicals	С
	perboard and packaging	PP
	ribusiness	Α
	AC International	U
	hers	0

The companies are, unless otherwise indicated, incorporated and principally operate in the countries under which they are shown.

The letters N.V. or PLC after the name of each country indicate whether in the country concerned the shares in the companies listed are held directly or indirectly by N.V. or by PLC.

The percentage of equity directly or indirectly held is mentioned in the margin, except where it is 100%. Where the percentage of total issued capital directly or indirectly held differs from the percentage of equity directly or indirectly held, this is stated separately. All percentages are rounded down to the nearest whole number.

Principal group companies

Eur	оре	
% 75	Austria - N.V. Nordsee Ges.m.b.H. Österreichische Unilever Ges.m.b.H. Unifrost Ges.m.b.H.	F DPPP F
	Belgium - N.V. Hartog N.V. Iglo-Ola N.V. Lever N.V. S.B.T. N.V. Union N.V.	F D O M
	Denmark - N.V. Uni-Dan A/S	MFDP
	Finland - N.V. Paasivaara Oy Turun Saippua Oy	MF DP
99	France - N.V. Astra-Calvé S.A.	MF
99 99 99	Française de Soins et Parfums S.A. 4P Emballages France S.A. Française d'Alimentation et de Boissons S.A. Lever S.A.	P PP F D
99	Compagnie des Glaces et Surgelés Alimentaires S.A. Unilever Export France S.A.	F
99 99	- PLC CNF S.A. Niger France S.A.	U
75	Germany - N.V. Deutsche Unilever G.m.b.H. 'Elbe' Transport G.m.b.H. Elida-Gibbs G.m.b.H. 4P Folie Forchheim G.m.b.H. Novia Lebensmittel G.m.b.H. Langnese-Iglo G.m.b.H.	H O P PP F F
7.0	Lever Sunlicht G.m.b.H. Meistermarken-Werke G.m.b.H., Spezialfabrik für Back- und Grossküchenbedar 4P Nicolaus Kempten G.m.b.H. 4P Verpackungen Ronsberg G.m.b.H. 'Nordsee' Deutsche Hochseefischerei G.m.b.H. 4P Rube Göttingen Verwaltungs- und Beteiligungs G.m.b.H. Schafft Fleischwerke G.m.b.H. 'Unichema' Chemie G.m.b.H. Union Deutsche Lebensmittelwerke G.m.b.H.	PP PP F
50	Greece - N.V. Industrie Hellénique de Détergents S.A. (E.V.A.) 'Elais' Oleaginous Products S.A.	D M
	Ireland - PLC Lever Brothers (Ireland) Ltd. W. & C. McDonnell Ltd. Paul and Vincent Ltd. HB Ice Cream Ltd.	D MF A F

as at 31st December, 1985

Principal group companies (continued)

0/0	Holy M.V	
75	Italy - N.V. Algel S.p.A.	F
75 75	Also S.p.A.	F
75 75	Sagit S.p.A.	F
, ,	Sodel S.p.A.	D
	Unil-It S.p.A.	MFDP
	The Netherlands - N.V.	
	Algemeen Vrachtkantoor B.V.	0
	Van den Bergh en Jurgens B.V.	MF
	Koninklijke Maatschappij De Betuwe B.V.	F
	Calvé-De Betuwe B.V. Croklaan B.V.	M
	Crosfield Chemie B.V.	C
	4P Drukkerij Reclame B.V.	PP
	Iglo-Ola B.V.	F
	Lever Industrial B.V.	D
	Lever Sunlight B.V.	D
	Lipoma B.V.	Н
	Lucas Aardenburg B.V.	F
	Marga B.V.	Н
	Mavibel (Maatschappij voor Internationale	
	Beleggingen) B.V.	Н
	Mengvoeder UT-Delfia B.V.	Α
	Nederlandse Unilever Bedrijven B.V.	Н
	(Percentage of total issued capital held-99) Handelmaatschappij Noorda B.V.	Н
75	Safial B.V.	H
15	Saponia B.V.	Н
	Exportslachterij Udema B.V.	F
	Unichema Chemie B.V.	C
	Unilever Export B.V.	0
	Unilever Financieringsmaatschappij B.V.	0
	UniMills B.V.	М
	UVG Nederland B.V.	F
	Wemado B.V.	H
	Zeepfabriek de Fenix B.V.	
	Portugal - N.V.	F
74	Iglo Indústrias de Gelados, Lda.	DP
60	Indústrias Lever Portuguesa, Lda.	DP
	Spain - N.V.	М
99	Agra S.A. Frigo S.A.	F
33	Lever Ibérica S.A.	D
	Unilever España S.A.	Н
	Sweden - N.V.	
	Gibbs AB	P
90	Glace-Bolaget AB	F
	Leverindus AB	D
55	Margarinbolaget AB	
	(Percentage of total issued capital held-50)	M
	Novia Livsmedelsindustrier AB	F
	Pierre Robert AB	P
	AB Sunlight Svenska Unilever Förvaltnings AB	DP H
	Switzerland - N.V.	
	'Astra', Fett- und Oelwerke A.G.	М
95		
95	Flida Cosmetic A.G.	P
95	Elida Cosmetic A.G. Meina Holding A.G.	H
95	Elida Cosmetic A.G. Meina Holding A.G. Sais A.G.	

A. Sutter A.G. Unilever (Schweiz) A.G.	D
United Kingdom - PLC	
Batchelors Foods Ltd.	F
The Berkshire Printing Co. Ltd.	0
Birds Eye Wall's Ltd.	F
BOCM Silcock Ltd.	Α
BOCM Silcock (N.I.) Ltd.	Α
Brooke Bond Group plc	Н
Brooke Bond Oxo Ltd.	F
C.W.A. Holdings Ltd.	U
Joseph Crosfield & Sons Ltd.	C
Elida Gibbs Ltd.	P
Ford & Slater Group Ltd.	U
Lever Brothers Ltd.	D
Leverton Group Ltd.	U
Lipton Tea Company Ltd.	F
Loders & Nucoline Ltd.	M
Mattessons Meats Ltd.	F
Oxoid Ltd.	0
PPF International Ltd.	C
Thames Board Ltd.	PP
Thames Case Ltd.	PP
UAC Ltd.	U
U.A.C. Holdings Ltd.	U
UAC International Ltd.	U
UAC UK Holdings Ltd.	U
UML Ltd.	0
Unichema Chemicals Ltd.	C
Unilever (Commonwealth Holdings) Ltd.	Н
Unilever Export Ltd.	0
Unilever U.K. Central Resources Ltd.	0
Unilever U.K. Holdings Ltd.	Н
United Agricultural Merchants Ltd.	A
Van den Berghs and Jurgens Ltd.	M
Vinvl Products Ltd.	C
The Wall's Meat Company Ltd.	F
John West Foods Ltd.	F

North America

0/0

Canada - PLC Lever Brothers Limited Thomas J. Lipton Inc. A & W Food Services of Canada Ltd. Unilever Canada Limited	MDP MF F H
United States of America - N.V.	
Lawry's Foods, Inc.	F
Lever Brothers Company	MFDP
Thomas J. Lipton, Inc.	F
National Starch and Chemical Corporation	C
Shedd's Food Products, Inc.	M
Unilever United States, Inc.	Н

as at 31st December, 1985

Principal group companies (continued)

Res	t of the World	
0/0		
99	Argentina - N.V. Lever y Asociados s.a.c.i.f.	MFDPC
	Australia - PLC Unilever Australia Ltd.	MFDPCO
61	Bangladesh - PLC Lever Brothers Bangladesh Ltd.	FDPC
99	Brazil - N.V. Indústrias Gessy Lever Ltda.	MFDPC
99	United Republic of Cameroun - PLC Plantations Pamol du Cameroun Ltd. R.W. King S.A.	A
	Chile - N.V./PLC Lever Chile S.A.	MFDP
	Colombia - N.V. Compañia Colombiana de Grasas 'Cogra-Lever' S.A.	MDP
99	People's Republic of the Congo (Brazzaville) - PLC Société Commerciale du Kouilou Niari-Congo S.A.	U
99	Gabon - PLC Hatton et Cookson S.A.	U
60	Ghana - PLC UAC of Ghana Ltd.	U
51	India - PLC Hindustan Lever Ltd.	MDPCA
85	Indonesia - N.V. P.T. Unilever Indonesia	MFDPC
80 99 67	Ivory Coast - PLC Blohorn S.A. CFCI S.A. Uniwax S.A.	MDAPP U U
97	Japan - N.V. Nippon Lever KK	MFDP
88 54	Kenya - PLC Brooke Bond Kenya Ltd. East Africa Industries Ltd. Gailey & Roberts Ltd.	AO MFDPC U
80	Malawi - PLC Lever Brothers (Malawi) Ltd.	MDPC
85	Malaysia - PLC Lever Brothers (Malaysia) Sdn. Bhd. Pamol Plantations Sdn. Bhd.	MFDPC A

Mexico - N.V. Zwanenberg de Mexico S.A.	F
Netherlands Antilles – N.V. Mavibel International N.V. Unilever Becumij N.V.	0
New Zealand - PLC Lever Brothers (New Zealand) Ltd. Unilever New Zealand Ltd.	FDPC
Niger - PLC Niger-Afrique S.A.	U
Nigeria - PLC Pamol (Nigeria) Ltd.	Α
Pakistan – PLC Lever Brothers Pakistan Ltd.	MDPC
Philippines - N.V. Philippine Refining Company Inc.	MFDPC
Sierra Leone - PLC UAC of Sierra Leone Ltd.	L
Republic of Singapore - PLC Lever Brothers Singapore Sdn. Bhd.	MDF
Solomon Islands - PLC Lever Solomons Ltd. Lever's Pacific Timbers Ltd.	A
South Africa – PLC Elida-Gibbs (Pty.) Ltd. Lever Brothers (Pty.) Ltd. Lipton (SA) (Pty.) Ltd. Unilever South Africa (Pty.) Ltd. Van den Bergh and Jurgens (Pty.) Ltd.	F C F H
Sri Lanka - PLC Lever Brothers (Ceylon) Ltd.	MDPCA
Taiwan - N.V. Formosa United Industrial Corporation Ltd.	
Tanzania - PLC UAC of Tanzania Ltd.	L
Republic of Tchad - PLC Brasseries du Logone S.A.	L
Thailand - N.V. Lever Brothers (Thailand) Ltd.	MFDPC
Trinidad - PLC Lever Brothers West Indies Ltd.	MFDPC
Turkey - N.V. Unilever-Iş Ticaret ve Sanayi Türk Limited Şirketi	MF
Uganda - PLC Gailey & Roberts (Uganda) Ltd.	L

as at 31st December, 1985

Principal group companies (continued)

	Venezuela - N.V.
FDP	Lever S.A.
	Republic of Zaïre
Α	Plantations Lever au Zaïre s.a.r.l.
	Compagnie des Margarines, Savons et
MDPC	Cosmétiques au Zaïre s.a.r.l.
	- PLC
U	Sedec s.a.r.l.
	Zambia - PLC
U	K. B. Davies & Co. (Zambia) Ltd.
	Zimbabwe - PLC
MFDPC	Lever Brothers (Private) Ltd.

Principal related companies

Associated companies

рре	
Denmark - N.V.	
Margarinefabrikken Alfa-Solo A/S	М
Germany - N.V.	
Fritz Homann Lebensmittelwerke	
G.m.b.H. & Co. K.G.	MF
Portugal - N.V.	
FIMA - Fábrica Imperial de Margarina Lda.	M
	Germany - N.V. Fritz Homann Lebensmittelwerke G.m.b.H. & Co. K.G. Portugal - N.V.

Rest of the World

0/0		
	Colombia - N.V.	
49	Plantaciones Unipalma de Los Llanos S.A.	А
	Nigeria - PLC	
14	Guinness Nigeria Ltd.	U
40	Lever Brothers Nigeria Ltd.	MFDPC
14	Nigerian Breweries Ltd.	U
40	UAC of Nigeria Ltd.	U
	El Salvador - N.V.	
50	Industrias Unisola S.A.	MFDP

Trade investments

Europe

The Netherlands - N.V.
 Gamma Holding N.V.

Gamma Holding N.V. (Percentage of total issued capital held-34)

Rest of the World

0/0	Australia BLO	
48	Australia - PLC Bushells Pty Ltd.	F
	Korea - N.V.	
50	Aekyung Industrial Company Limited	D

0

UNILEVER N.V. COMPANY ACCOUNTS

The balance sheet below includes the proposed profit appropriation

Fl. million

1984			198	35
		Balance sheet as at 31st December		
3 191		Fixed assets Fixed investments		3 010
		Current assets	4.740	
	1 903	Debtors	1 742 345	
	96 590	Current investments Cash at bank and in hand	543	
	2 589 730	Less: Creditors due within one year	2 630 1 152	
1 859		Net current assets		1 47
5 050		Total assets less current liabilities		4 48
1 199		Creditors due after more than one year		684
117		Provisions for liabilities and charges		8
(18)		Inter-group N.V./PLC		(11
		Capital and reserves Called up share capital		
	265	Preferential share capital (19)	265	
	642	Ordinary share capital (19)	642	
	907		907	
	52	Share premium account	52	
	2 793	Profit retained and other reserves	2 869	2.00
3 752			_	3 82
5 050		Total capital employed		4 48
		Profit and loss account for the year ended 31st December		
640		Income from fixed investments after taxation		50
(86)		Other income and expense		8:
554		Profit of the year		58

Pages 4 to 33, 35 and 36 contain the notes to the Unilever N.V. company accounts.

For the information as required by Article 392 of Book 2, Civil Code, reference is made to page 36.

The Board of Directors 1st April, 1986

References between brackets relate to note on pages 18 to 20.

UNILEVER N.V. NOTES TO THE COMPANY ACCOUNTS

Fl. million

1984		1985	1984		1985
2 060 I 131	Fixed investments Shares in group companies Loans to group companies	2 041 969	46	Creditors Due within one year: Debenture and similar loans (15)	334
101		2.040	14	Bank loans and overdrafts	17
191		3 010	221 44	Amounts owed to group companies Taxation and social security	19
	Shares in group companies		99	Other creditors	6
	Shares in group companies are stated at cost. The cost of N.V. shares purchased and held by a group		2	Accruals and deferred income	0.0
			304	Dividends	330
	company has been deducted from this heading. Profit retained and Profit of the		730		1 152
	year shown in this balance sheet and the notes thereto are less than the		1 199	Due after one year: Debenture and similar loans (15)	684
	amounts shown under these headings in the consolidated balance sheet and profit and loss account, mainly because			These include amounts due after five years:	
	only part of the profits of the group companies is distributed in the form of		438	Debenture and similar loans	32
	dividend.			Provisions for liabilities and charges	
	Movements during the year:		69	Unfunded pension provisions	8
	1st January Shares held by a group company	2 060 (19)	38 10	Deferred taxation Other provisions	(2
	31st December	2 041	117	Other provisions	8
	Secretary of the second secretary second	2 041	20,000	CV - French N Bryce	
	Loans to group companies Movements during the year:		16	of which due within one year	15
	1st January	1 131		Ordinary share capital	
	Additions	132		Shares numbered 1 to 2 400 are held by	
	Redemptions	(27)		a group company of Unilever N.V. and a	
	Exchange differences	(267)		group company of Unilever PLC. Additionally, 49 728 Fl. 20 ordinary	
	31st December	969		shares are held by another group	
	The Allen of Congression and C			company. Full details are given in	
799	Debtors Amounts owed by group companies	1 643		note (19) on page 20.	
5	Amounts owed by group companies	3		Share premium account	
95	Other debtors	94		For the application of Article 44 of the	
4	Prepayments and accrued income	2		Income Tax Act 1964 only a small part,	
903	18	1 742		if any, of the premium shown in the balance sheet is available for issue of	
-	of which due after one year	1		tax free bonus shares.	
	Current investments				
96	Listed stocks	268			
	Unlisted stocks	77			
96		345			
90	The cost of current investments amounted to	352			
	Cash at bank and in hand includes items for which notice of	eyaren.			
374	repayment is required amounting to	209			

References between brackets relate to notes on pages 15, 16 and 18 to 20. $\,$

UNILEVER N.V. NOTES TO THE COMPANY ACCOUNTS AND FURTHER STATUTORY INFORMATION

1984		1985
2 793	Profit retained and other reserves Profit retained Cost of Unilever N.V. shares purchased	2 888
2-1	and held by a group company	(19
2 793	31st December	2 869
	Contingent liabilities are not expected to give rise to any material loss. They include:	
	Guarantees given for debts of group and other companies, under which amounts outstanding at 31st December were as follows:	
2 105	For N.V. group companies	3 790
-	For PLC and its group companies Others	26
33		3 816
2 138		3 010

Further information Unilever N.V. as required by Article 392, Book 2, Civil Code

Report of the Auditors

See page 2.

2 793

The rules for profit appropriation in the Articles of Association (summary of Article 41)

The profit of the financial year is applied first to the reserves required by law or by the Equalisation Agreement, secondly to the covering of losses of previous years, if any, and thirdly to the reserves deemed necessary by the Board of Directors. Dividends due to the holders of the Cumulative Preference Shares, including any arrears in such dividends, are then paid; if the profit is insufficient for this purpose, the amount available shall be distributed to them in proportion to the dividend percentages of their shares. Any profit remaining thereafter is at the disposal of the General Meeting. Distributions from this remaining profit are made to the holders of the ordinary shares pro rata to the nominal amounts of their holdings.

Proposed profit appropriation 1985 1984 584 554 Profit of the year Preference dividends (15)(15)Profit at disposal of the Annual 569 General Meeting of shareholders 539 Proposed profit appropriation in accordance with Article 41 of the Articles of Association: (474)Ordinary dividends (452)Profit of the year retained 95 87 2 793 2 706 Balance 1st January

2 888

Special controlling rights under the Articles of Association
See page 20.

Balance 31st December

UNILEVER PLC COMPANY BALANCE SHEET

as at 31st December

£ million

15	198		1984	
001		Fixed assets		
988		Fixed investments		1 033
		Current assets		
	2	Stocks	2	
	65	Debtors	56	
	383	Current investments	91	
	44	Cash at bank and in hand	175	
	494	•	324	
	153	Less: Creditors due within one year	379	
341		Net current assets/liabilities		(55)
1 329		Total assets less current liabilities		978
377		Creditors due after more than one year		311
18		Provisions for liabilities and charges		10
269		Inter-group N.V./PLC		(7)
		Capital and reserves		
		Called up share capital		
	5	Preferential share capital (19)	5	
	40	Ordinary share capital (19)	40	
	45		45	
	9	Share premium account	9	
	6	Capital redemption reserve (20)	6	
	605	Profit retained	604	
665	_			664
1 329		Total capital employed		978

Kenneth Durham, Chairman F. A. Maljers, Vice-Chairman

1st April, 1986

References between brackets relate to notes on pages 18 to 21.

UNILEVER PLC NOTES TO THE COMPANY BALANCE SHEET

£ million

		1985	1984		198
	Fixed investments			Debtors	
503	Shares in group companies	531		Due within one year:	
			15		4
507	Loans to group companies	435	15	Amounts owed by group companies	1
22	Shares in related companies	22	1	Amounts owed by related companies	
1	Other loans	-	7	Others	1
			2	Prepayments and accrued income	
033		988	25		2
	Shares in group companies				-
	Shares in group companies are stated		0.1	Due after one year:	2
	at Directors' valuation made on the rearrangement of the Unilever Groups		31	Advance Corporation Tax	3
	in 1937, with bonus shares at par and		56	Total debtors	6
	other additions at cost or valuation,			The Advance Corporation Tax barne by	
	less amounts written off.			The Advance Corporation Tax borne by the parent company will be surrendered	
	Profit retained and Profit of the year			and set off against liabilities of the	
	shown in the balance sheet and the			group companies where appropriate.	
	notes thereto are less than the			The total of £39 million includes £21	
	amounts shown under these headings			million recoverable against 1985	
	in the consolidated balance sheet and			liabilities and £18 million against those	
	profit and loss account, mainly because			for later years.	
	only part of the profits of the group				
	companies is distributed in the form of			Current investments	
	dividend.		91	Listed on a recognised stock exchange	27
			-	Unlisted	10
	Movements during the year:	502	01		38
	1st January	503 95	91		30
	Additions			The count of comment investments	
	Disposals	(67)	85	The cost of current investments amounted to	37
	31st December	531		amounted to	37
				Creditors	
	Loans to group companies			Due within one year:	
	Movements during the year:		36	Debenture and similar loans (15)	3
	1st January	507	247	Bank loans and overdrafts	3
	Additions	91	8	Trade creditors	1
	Repayments	(163)	7	Amounts owed to group companies	1
	Repayments	(103)	7	Taxation and social security	2
	04.15	405			
	31st December	435	36 38	Other Dividends	4
	Shares in related companies - at			Dividends	
-	cost	21	379		15
4	Listed on a recognised stock exchange	4			
18	Unlisted	18		Due after one year:	
		2012/07/20	67	Debenture and similar loans (15)	7
22		22	240	Amounts owed to group companies	30
	Particular and the property of the particular and t	40	4	Taxation and social security	-
12	Market value of listed shares	16	311		37
	There were no movements during the				- 07
	year.			The debenture and similar loans	
				include amounts repayable	
			57	after more than five years	7
				Provisions for liabilities and	
				charges	
			17	Unfunded pension provisions	2
			(7)	Deferred taxation	(
			1.70		
			10	Bololiou taxation	1

Reference between brackets relates to note on pages 15 and 16.

UNILEVER PLC NOTES TO THE COMPANY BALANCE SHEET

£ million

1984		1985
	Profit retained	
601	1st January	604
59	Profit for financial year	62
(56)	Ordinary and deferred dividends	(61
604	31st December	605
	Contingent liabilities are not	
	expected to give rise to any material	
	loss. They include:	
	Guarantees given for debts of group and other companies, under which amounts outstanding at 31st December were as follows:	
86	For N.V. and its group companies	597
41	For PLC group companies	34
13	Others	5
140		636
86	Of the above, guaranteed also by Unilever N.V.	597

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